

Logistics Directive



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1. Object and scope

This Logistics Directive is intended to communicate various demands by OECHSLER, in order to guarantee a smooth and rational flow of materials.

It is binding in dealings with business partners, provided that no individual rules have been discussed and contractually agreed with OECHSLER.

Should a given business partner be unable to deliver according to these provisions, OECHSLER must be informed of this before the delivery. The same applies to collections and business hours.

This Logistics Directive applies in its current form at <http://www.oechsler.com/download/richtlinien.html>

2. Packaging

2.1. General

The delivery of the product must occur in the Packaging agreed and approved between the supplier and OECHSLER.

Delivery in any other packaging may only occur with an approved OECHSLER packaging data sheet. Use of alternative packaging (emergency packaging) in the event of a shortage of empties is to be appropriately defined beforehand on an article-by-article basis.

In the event of deviation from agreed packaging guidelines through the fault of a business partner, OECHSLER reserves the right to charge the business partner for costs incurred in handling, repackaging, storage, disposal and return of packaging materials.

Packaging should generally conform to applicable environmental regulations and should not contain any steel bands.

In every case the business partner must ensure that the product reaches its destination in an acceptable condition. It should do this through use of suitable packaging along with loading unit and transport protection on a suitable vehicle.

2.2. Charge Carriers

The following charge carriers may be employed.

Packaging Material	Abbreviation	Packaging Material Number OECHSLER	Length (mm)	Width (mm)	Package height (mm)
Europallet (EPAL)	EU	400480	1200	800	1100
Mesh box pallets	GP	400415	1240	840	970
One-way pallet Wood or synthetic mat.	EP		1200	800	1100
CP1 one-way pallet for granulate only	CP1		1200	1000	1500

2.3. Packaging Dimensions and Weights

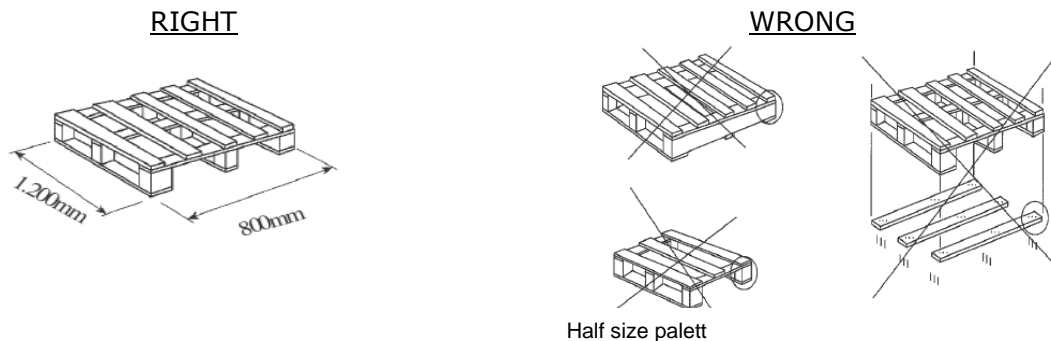
Volumes and Weights		Packaging Unit	Loading Unit
Maximum weight of bagged goods		25 kg	1000 kg
Maximum weight of containers/cartons		15 kg	1000 kg
Maximum size for packaging units	L	600 mm	1200 mm
	W	400 mm	800 mm
	H	400 mm	1100 mm

2.4. Loading Unit

2.4.1. Pallets

Europallets must meet the exchange criteria in the European pallet pool according to UIC 435-2/435-4 or EPAL standard and their structure must match the illustration under "CORRECT". Pallets with other dimensions or structures must be approved in advance by OECHSLER.

The accounting entry regarding europallets shall occur as described under item 2.5 (Loaned Packaging Accounts) Should the delivered europallets not meet the criteria of UIC-leaflet 435-2 /435-4, there can be no claim for exchange. This must be noted on the delivery papers.



The entire loading unit must be able to be managed at its front by means of industrial trucks.

Maximum entry width: 710 mm Maximum entry height: 100 mm

2.4.2. Packaging Units on Pallets

Positions must be filled so that as much space is covered as possible. Should this not be possible, the position should be filled with empties or other measures for the protection of the loading unit taken.

Delivered pallets should be of a single type and batch.

If in the event of small orders no complete loading units can be formed, packaging units with varying material numbers can be brought together to form a mixed pallet. In such cases the packaging units must be brought together by material number and separately defined and the collected loading unit must be labelled as a mixed pallet. The designation "mixed pallet" must be affixed in plain sight to the front of the pallet.

A maximum of one specially labelled mixed palette is permitted per delivery.

The basic dimensions of the pallet (800 x 1,200 mm) may not be exceeded by loading. Excessive height or width is not allowed.

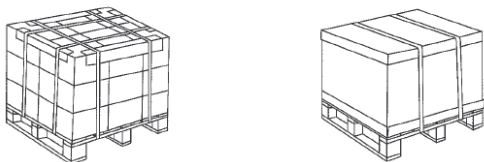
Raw materials or inserts may not be packed in mesh boxes!

2.4.3 Securing of the Loading Unit

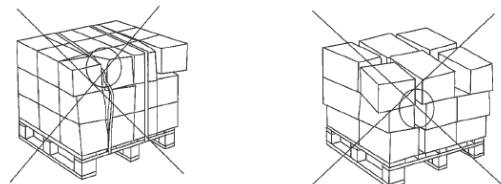
Loading units must be strapped with plastic bands in two directions.

The strapping bands must not under any circumstances be allowed to cut into the packaging units. Corner reinforcement should be used where necessary for protection of the loading unit. The necessity of the use of loading lids shall be discussed and determined with OECHSLER as part of the packaging planning process.

RIGHT



WRONG



2.5. Loaned Packing Accounts in the Event of Dual-Use Packaging Belonging to the Supplier or Customer

The accounting entry regarding dual-use packaging shall occur through loaned packing accounts. These must be regularly discussed and compensated by cause between business partners.

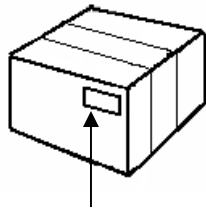
3. Transport Labels

For identification purposes a transport label must be affixed to each individual package with at least the following information:

- Oechsler material number
- Material designation
- Vendor batch
- Quantity and quantity unit

Affixing 1

Container or cardboard box

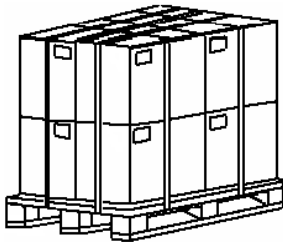


Transport label

Der Warenanhänger muss an der Stirnseite angebracht sein.

Affixing 2

Cardboard boxes on pallets



An jeder Kartonage muss ein Warenanhänger angebracht sein

When using dual-use packaging all transport labels must be affixed in such a way that they can be removed without leaving any residue. Should these instructions not be followed, the supplier shall bear all costs involved in cleaning dual-use packaging.

4. Delivery and Collection

4.1. Business Hours

In order to ensure an evenly spread and frictionless physical flow it is necessary that the stipulated times or the week day agreed with OECHSLER are observed.

Business hours for Ansbach factory including logistics centre:

Monday to Friday 6 am to 5 pm

Business hours for the Weißenburg factory:

Monday to Thursday 6 am to 4 pm

Friday 7 am to 12 noon

Business hours for the Lipova factory including outdoor storage area in Arad:

Monday to Friday 7 am to 5 pm

All regular deliveries and collections must occur between these times. Definite delivery/collection times must be agreed with the business partner concerned.

4.2. Information and Documents Accompanying Delivery

The business partner shall supply along with the product a delivery note/goods receipt according to current VDA regulations.

It is essential that OECHSLER forwarding order numbers be supplied on collection.

The following information should be included in the delivery note:

- OECHSLER order number and position
- OECHSLER material number and designation
- Total quantity
- Vendor batch
- Quantity per order
- OECHSLER packaging material number and designation
- Packaging material quantity

If supplier stipulations are not met (investigation efforts due to missing Oechsler material numbers, missing revision statuses etc.) Oechsler will lodge a logistics complaint. It reserves the right to further claims. Such complaints shall also affect supplier evaluation.

5. Transport

If nothing else has been agreed, deliveries to OECHSLER shall occur according to the incoterms current at the time of delivery to the place of receipt given by OECHSLER.

If incoterms EXW was agreed with OECHSLER, for **pallet deliveries** shall occur exclusively using **Schenker Nürnberg** as follows:

National/International Schenker Nürnberg, Bremer Str. 90, 90451 Nürnberg,
Tel. (+49) 0911 – 477 22 444
Fax (+49) 0911 – 477 22 84 49
Mail de.sm.nue.kundenservice@dbschenker.com

For deliveries with destination Ansbach under OECHSLER customer number 107094.
For deliveries with destination Weißenburg under OECHSLER customer number 782656

In the case of **parcel shipment** it is preferable to use **TNT** under Oechsler customer number as follow:

For Destination Ansbach: 70246848
For Destination Weißenburg: 70212641

In the event of freight registration it is essential that our transport logistics department be informed via email:

For Destination Ansbach: transport@oechsler.com
For Destination Weißenburg: d.boeckl@oechsler.com

Transport costs arising through the fault of the supplier (special journeys due to delivery delays, returns due to early or excessive delivery) shall be borne by the supplier.

The supplier must ensure that all delivery services used by him/her only employs vehicles possessing sufficient materials and possibilities for loading protection to ensure that the product reaches its destination in acceptable condition. Damaged delivered goods shall not be accepted and shall be returned at the supplier's expense. OECHSLER reminds suppliers that non-damaged goods belonging to such a delivery may also not be accepted..

Only ramp capable vehicles can be used for inbound deliveries and pickups of pallet deliveries.

We ask you to document your agreement with the OECHSLER AG Logistics Directive by providing your company signature.

You should send the signed document (Directive and confirmation) beforehand to purchasing@oechsler.com and by post to our company address (Ansbach).

Understood and agreed:

(Place, date)

(Company/stamp/name/signature)